

## **EXHIBIT 6**

# **McKinstry Statement of Qualifications**

McKinstry is well-qualified to deliver Performance Contracting services for Montana State University based on several important factors:

**Financial Strength** – We are a financially strong company with significant bonding capacity with a commitment to stand behind and deliver on our guarantees for project cost, project performance, and energy.

**Similar Experience** – McKinstry has delivered approximately \$90 million of performance contracting services for the University of Idaho, Washington State University, and Eastern Washington University over the past decade. The teams that delivered this work reside in the same business unit as the team that will deliver MSU.

**Proven Results** – The higher education work that McKinstry has completed over the past decade have been delivered, with few exceptions, on budget and on schedule. Additionally, all of the guaranteed savings have been proven through the post-project measure & verification process.

**Resources** – While MSU will have a dedicated McKinstry team, it is worth noting that McKinstry has other significant resources to leverage as needed. Within the region, we have over 70 professionals dedicated to delivering energy efficiency projects for our clients. Nationally, we have in excess of 400 individuals that can be accessed.

**Neutrality** – McKinstry does not represent any particular product or require a service contract at the end of the project. This means we focus on providing the overall best solutions for our clients.