

August 23, 2016

Commissioner Clayton Christian Office of the Commissioner of Higher Education Montana University System Helena, MT 59620-3201

Dear Commissioner Christian:

It is with great pleasure that I provide Montana Tech's annual report required by BOR Policy 901.9. This report details where Montana Tech funds are directed at the Foundation and provides a useful summary of our fundraising activity. The document also lists where funds raised by the Foundation are being utilized on the campus. We will provide our audited financials when they become available in October.

The past year was another, historic year for the Montana Tech Foundation. The success is attributed to a highly engaged board of directors, campus community, and advancement team. This fiscal year was also very challenging for many of our donors, friends and industry partners, but through it all our giving pipelines continued to grow and new donors are engaging.

The Natural Resource Research Center (NRRC) is complete and being utilized by our outstanding students. The NRRC is a critical component to our overall vision to improve student space on campus. The benefits of improved place on campus will be furthered in the near future as construction has begun on the Living Learning/Student Success Center (LLC/SSC). The LLC/SSC is the largest capital project in the history of the school. It truly is a great time to be an Oredigger!

We continue to advance our campaign to recruit, retain, educate, prepare and graduate students that will positively impact our communities, state and nation. Our campaign continues to advance with a strong push towards more recruitment scholarships. When we are finished, the final outcome from the campaign will be great facilities and increased scholarship support to provide a top level accessible learning experience to eager minds.

Please know that your assistance in the past year is truly appreciated. Thank you for all your help on the *Be the first – Chase your dreams Butte Initiative*. We are honored to partner with Montana Tech and are committed to our outstanding institution. Should you have any questions, please feel free to call anytime.

Respectfully submitted,

Joe McClafferty President, Montana Tech Foundation Vice Chancellor for Advancement and University Relations

## Montana Tech Foundation Table I- Foundation Support of University

FY17 FY16	\$ 1,352,638 \$ 1,538,636	\$ 568,206 \$ 574,091	\$ 2,364,077 \$ 2,496,379	\$ 470,435 \$ 415,052	\$ 32,915 \$ 28,029		\$ 4,788,272 \$ 5,052,187		\$ 200,000 \$ 200,000	Ş	\$ 200,000 \$ 200,000	\$ 4,588,272 \$ 4,852,187	
Foundation funds to the University[1]	Scholarships	Programmatic	Capital	Professorships	Direct College Support	Contracted Services[2]	Total Foundation Funds Directed to the University	University Funds to Foundation	Additional Services requested by Tech[3]	Direct Grant Program	Total University Funds Directed to Foundation	Net Foundation Funds to University	

[1] Foundation held funds transferred to or on behalf of the University. Amounts include spending from donor restricted as well as unrestricted gifts and bequests.

[2] Foundation payments for services rendered by the University (VC salary & bonus)

[3] Additional services include costs associated with the capital campaign and marketing

the University will provide operations and maintenance including landscaping, snow removal. Janitorial services and utilities for the URC and computer support, network access, use of the University email system, telephone In Lieu of lease payments for office and meeting space in the Frank & Ann Gilmore University Relations Center, access and other services.

## Montana Tech Foundation Table II - Investment Management

			7.60% 6.10%
FY16	32,244,820	5YR	4.20% 2.40%
FY17	36,868,868 \$	Annualized Return Fy2017 1 YR 3YR	14.50% 12.20%
	Long-Term Investment Portfolio Balance Foundation Funds	Υ	Long Term Investment Portfolio Balance Benchmark[1]

[1]Benchmark is established by the Montana Tech Foundations' Investment Committee

## Montana Tech Foundation Table III - Selected Performance Metrics

-	Ľ	FY17	FY16	
Gifts & Pledges > \$10,000	105 Ş	7,663,789	140 \$	8,731,814
\$1,000 - \$10,000	469 \$	1,022,204	445 \$	944,131
< \$1,000	3,383 \$	363,705	3,606 \$	374,058
Conditional Pledges [1]	Ş	1,218,000	¢	1,218,000
Total	Ş	10,267,698	4191 \$	11,268,003
<u>Invested</u> %Fndowed	10% ¢	1 761 852	\$ %06	) A58 JA5
%Current	81% \$	7,287,846		7,591,758
Total	Ŷ	9,049,698	Ş	10,050,003
Restriction				
%Restricted	86% \$	7,754,266	\$ %96	9,623,324
% Non-Restricted	14% \$	1,295,432	4% \$	426,679
Total	Ş	9,049,698	Ŷ	10,050,003
Purpose - Gifts & Pledges				
%Scholarships	20% \$	1,828,074	16% \$	1,601,706
%Programmatic	8% \$	680,866	10% \$	1,024,726
%Capital	51% \$	4,646,076	64% \$	6,455,292
%Professorships	7% \$	599,249	5% \$	541,600
%Unrestricted	14% \$	1,295,432	4% \$	426,679
Total	Ŷ	9,049,698	Ŷ	10,050,003
<u>Other Activities</u> Distributions	Ŷ	4,755,356	ŝ	5,024,158

[1] Conditional pledges, documented bequests, and revocable commitments