

Northern Alumni Foundation

Table I - Foundation support of University

	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014	FY 2013	FY 2012
Foundation Funds to University							
Scholarships	452,131	439,684	383,416	393,709	337,252	335,720	335,222
Programmatic	565,667	465,557	455,032	421,760	323,320	383,074	421,255
Capital	1,113,798	2,540,041			-	447,000	173,225
Total Foundation Funds to University	2,131,596	3,445,281	838,447	815,469	660,572	1,165,794	929,702
University Funds to Foundation							
Development Services	182,206	182,206	182,206	173,204	173,204	173,204	173,204
Investment administrative fee	2,775	2,775	2,775	2,593	2,593	1,886	1,886
Total University Funds to Foundation	184,981	184,981	184,981	175,797	175,797	175,090	175,090
Net Foundation Funds to University	1,946,615	3,260,300	653,466	639,672	484,775	990,704	754,612

Table II - Investment management

Long Term Investment Portfolio Balance							
Investment accounts							
Foundation Funds	7,012,588	5,941,841	4,719,755	4,751,492	4,051,654	3,334,265	2,980,150
Funds Owned by the University	100,911	100,911	100,911	100,911	94,307	94,307	94,307
TOTAL	7,113,498	6,042,752	4,820,665	4,852,402	4,145,961	3,428,572	3,074,457
Loans receivable at 6%	425,169	645,169	865,169	1,085,169	1,345,759	1,481,619	1,619,213
wtd rate of return loans and investments	7.19%	12.74%	3.43%	3.52%	12.71%	7.19%	

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Table III - Selected Performance Metrics

	FY 2018		FY 2017		FY 2016		FY 2015		FY 2014		FY 2013		FY 2012	
Fundraising							\$ 4,169,245		\$ 3,884,808					
Gifts & Pledges														
> \$10,000	15	\$ 1,002,494	17	\$ 1,528,044	16	\$ 715,535	18	\$ 3,884,808	8	\$ 325,932	6	\$ 154,000	7	\$ 563,999
\$1,000 - \$10,000	286	\$ 648,971	275	\$ 629,057	269	\$ 586,783	132	\$ 356,251	215	\$ 480,643	185	\$ 442,651	198	\$ 457,320
< \$1,000	2084	\$ 341,932	#####	\$ 334,046	2057	\$ 328,646	#####	\$ 256,660	#####	\$ 156,105	2146	\$ 122,397	2466	\$ 174,647
Total	2385	\$ 1,993,396	#####	\$ 2,491,148	2342	\$ 1,630,964	#####	\$ 4,497,720	#####	\$ 962,680	2337	\$ 719,048	2671	\$ 1,195,966
Invested														
% Endowed	32.03%	\$ 638,444	30.35%	\$ 756,028	3.18%	\$ 51,850	#####	\$ 328,475	#####	\$ 231,967	2.36%	\$ 16,992	6.18%	\$ 73,908
% Current	67.97%	\$ 1,354,953	69.65%	\$ 1,735,119	96.82%	\$ 1,579,114	#####	\$ 4,169,245	#####	\$ 730,713	97.64%	\$ 702,056	93.82%	\$ 1,122,058
Total		\$ 1,993,396		\$ 2,491,148		\$ 1,630,964		\$ 4,497,720		\$ 962,680		\$ 719,048		\$ 1,195,966
Restriction														
% Restricted	96.60%	\$ 1,925,531	88.09%	\$ 2,194,574	97.31%	\$ 1,587,061	86.94%	\$ 3,910,412	#####	\$ 908,787	98.41%	\$ 707,637	97.22%	\$ 1,162,748
% Non-restricted	3.40%	\$ 67,866	11.91%	\$ 296,574	2.69%	\$ 43,903	13.06%	\$ 587,308	#####	\$ 53,893	1.59%	\$ 11,411	2.78%	\$ 33,218
Total		\$ 1,993,396		\$ 2,491,148		\$ 1,630,964		\$ 4,497,720		\$ 962,680		\$ 719,048		\$ 1,195,966
Purpose														
% Scholarships	13.43%	\$ 267,655	8.19%	\$ 203,907	17.38%	\$ 283,416	#####	\$ 277,820	#####	\$ 280,765	32.91%	\$ 236,640	22.65%	\$ 270,869
% Programmatic	77.98%	\$ 1,554,421	75.72%	\$ 1,886,195	52.55%	\$ 857,066	#####	\$ 1,287,700	#####	\$ 681,915	62.08%	\$ 446,358	35.66%	\$ 426,477
% Capital	8.59%	\$ 171,320	16.10%	\$ 401,046	30.07%	\$ 490,482	#####	\$ 2,932,200		\$ -	5.01%	\$ 36,050	41.69%	\$ 498,621
		\$ 1,993,396		\$ 2,491,148		\$ 1,630,964		\$ 4,497,720		\$ 962,680		\$ 719,048		\$ 1,195,966